

# SALE & LEASEBACK

1908 - 2008 **LOOKERS CENTENARY, CELEBRATING 100 YEARS**

LOOKERS LEASING SALE & LEASEBACK

**THE OPPORTUNITY** for organisations to take advantage of a Sale and Leaseback agreement has never been so clear. Increasing vehicle running costs and the difficulty in budgeting fleet expenditure makes it an attractive option.

Lookers Leasing will buy your existing vehicle fleet for an agreed price and lease the same vehicles back to you for a fixed monthly rental. We agree with you the purchase price that we will pay for the vehicles and then work out the rentals based on the future term mileage plus any maintenance pack required.

Significant benefits can be gained from entering into a Sale and Leaseback agreement. You continue to use the same vehicle as before but you no longer have to be concerned about the depreciation and the risk of loss on disposal. If you choose a maintenance package we will take care of the service and repair, all for a fixed monthly payment.

Benefits of a Sale and Leaseback agreement with Lookers Leasing:

- Residual value risk removed
- Vehicles off balance sheet
- Immediate cash injection
- Vehicle costs fixed
- Opens additional line of credit
- Reduction in administration
- Eliminate hassle of disposal
- Easier budgeting
- Option of maintenance and breakdown packages



- **Commercial vehicles can be included**
- **Tax efficient**
- **Benefit from Lookers Leasing knowledge and experience**
- **Simple process**
- **Funds available quickly**

A wide range of additional services are available to be added onto your Sale and Leaseback agreement:

- Accident Management
- Fleet Management
- Risk Management
- Short Term Management
- Short Term Rental
- Relief Vehicles

Sale and Leaseback is not restricted to cars, it can also be used to fund a wide range of commercial vehicles.

Sale and Leaseback with Lookers

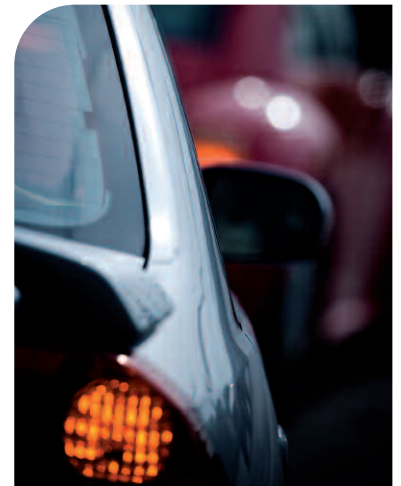
Leasing could not be easier. We guide you all the way through the process ensuring that you understand all the financial implications. When you are ready to proceed with a Sale and Leaseback of your fleet, we keep the transition simple and ensure that your drivers have no disruption to their daily activities.

The exercise in providing a Sale and Leaseback proposal is not complicated or difficult. Lookers Leasing would welcome the opportunity to prepare a proposal and demonstrate the benefits available.

A Sale and Leaseback agreement gives you all the benefits of Contract Hire and more information can be found in the fact sheet for that product.

To find out more why not contact us today and let our experienced consultants demonstrate the Lookers Leasing difference to you.

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**LookersLeasing**  
VEHICLE FUNDING & MANAGEMENT SOLUTIONS

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EXPERIENCE THE **DIFFERENCE**